

# तथ्य पत्रक

## **FACT SHEET**



अनिगमित सेक्टर के उद्यमों (ए.एस.यू.एस.ई) का वार्षिक सर्वेक्षण

ANNUAL SURVEY OF UNINCORPORATED SECTOR ENTERPRISES (ASUSE)

2021-2022 & 2022-2023

भारत सरकार Government of India

सांख्यिकी और कार्यक्रम कार्यान्वयन मंत्रालय Ministry of Statistics and Programme Implementation

> राष्ट्रीय प्रतिदर्श सर्वेक्षण कार्यालय National Sample Survey Office









October, 2022 to September, 2023 in manufacturing, trade and other services sector (excluding construction). ASUSE 2021-22 was conducted during April, 2021 to March, 2022 and ASUSE 2022-23 was conducted during Annual Survey of Unincorporated Sector Enterprises (ASUSE) exclusively measures various economic and operational characteristics of unincorporated non-agricultural establishments ш 0 2 2 2  $\triangleright$ Z U  $\triangleright$ S  $\subset$ S Ш 0 2 2 -

### <u>Factsheet of Annual Survey of Unincorporated Sector</u> <u>Enterprises (ASUSE) 2021-22 and 2022-23</u>

#### 1. Background:

- 1.1 The National Sample Survey Office (NSSO), Ministry of Statistics and Programme Implementation (MoSPI), Government of India, since its inception has been conducting nationwide large scale sample surveys, employing scientific sampling methods, to collect data on diverse socio-economic aspects. The role of unincorporated enterprises in the Indian economy is very important and accordingly, a need was felt to design an annual survey covering the unincorporated non-agricultural enterprises of the country. This necessitated NSSO to develop the idea of Annual Survey of Unincorporated Sector Enterprises (ASUSE) for exclusively measuring various economic and operational characteristics of unincorporated non-agricultural establishments in manufacturing, trade and other services sector (excluding construction). Establishment approach is followed for all practical purposes in ASUSE, although, by name, it is an enterprise survey.
- 1.2 NSSO conducted the first full-fledged survey of ASUSE i.e. ASUSE 2021-22 during April, 2021- March, 2022. In this context, it is pertinent to mention that the first full-fledged annual survey was planned to be conducted during April, 2020 March, 2021. However, due to the pandemic the survey could not be launched during Financial Year 2020-21 and could only be initiated from April, 2021. Thereafter, the next survey of ASUSE, i.e. ASUSE 2022-23 was conducted during October, 2022 to September, 2023. Now, this factsheet is being released showing the key results of ASUSE 2021-22 and ASUSE 2022-23.

#### 2. Objective of the Survey:

- 2.1 In Indian economy, unincorporated sector is important because of the existence of large number of establishments in this sector and the magnitude of employment it provides, besides its contribution to Gross Domestic Product of the country. Broadly, this unincorporated sector also covers the informal sector enterprises. The necessity for comprehensive data pertaining to unincorporated sector including informal sector for planning and policy formulations needs no emphasis.
- 2.2 ASUSE is an integrated survey capturing economic and operational characteristics of unincorporated non-agricultural enterprises in manufacturing, trade and other services sectors (excluding construction) in order to supplement the corporate sector data. This will help in compilation of National Accounts Statistics. It will also help in meeting the requirements of different Ministries, such as, Ministry of Micro, Small and Medium Enterprises (MSME), Ministry of Textile, Ministry of Labour and Employment, etc., organizations and users, in general.

#### 3. Coverage of ASUSE:

3.1 Geographically, ASUSE covers the rural and urban areas of whole of India (except the villages in Andaman and Nicobar Islands, which are difficult to access).

- 3.2 Sector-wise, this survey captures unincorporated non-agricultural establishments belonging to three sectors viz., Manufacturing, Trade and Other Services.
- 3.3 Ownership-wise, unincorporated non-agricultural establishments pertaining to proprietorship, partnership (excluding Limited Liability Partnerships), Self-Help Groups (SHG), co-operatives, societies/trusts etc. have been covered in ASUSE.

#### 4. Sampling Scheme:

The survey has been conducted following a multi-stage stratified sampling scheme, where first stage units (FSUs) are census villages in rural (except for rural Kerala, where Panchayat wards have been taken as FSUs) and UFS (Urban Frame Survey) blocks in urban areas. The ultimate stage units (USUs) are establishments for both the sectors. In case of large FSUs, one intermediate stage of sampling has been done in the form of hamlet-groups in rural and subblocks in urban.

#### 5. Sample Size:

- 5.1 A total of 16,356 FSUs (8,468 in rural and 7,888 in urban) have been selected for ASUSE 2021-22. Out of these, 16,199 FSUs (8,425 in rural and 7,774 in urban) have been surveyed. Further, 4,16,269 establishments (2,39,981 in rural and 1,76,288 in urban) pertaining to these 16,199 surveyed FSUs have been canvassed during the period April, 2021 March, 2022.
- 5.2 A total of 16,497 FSUs (8,568 in rural and 7,929 in urban) have been selected for ASUSE 2022-23. Out of these, 16,382 FSUs (8,495 in rural and 7,887 in urban) have been surveyed. Further, 4,58,938 establishments (2,58,296 in rural and 2,00,642 in urban) pertaining to 16,382 surveyed FSUs have been canvassed during the period October,2022 September,2023.

#### 6. Data Collection Mechanism:

6.1 Both ASUSE 2021-22 and ASUSE 2022-23 have been conducted on area frame and establishments have been listed rigorously in the selected FSUs of both rural and urban sector. Mostly, data were collected from the selected establishments through oral enquiry pertaining to 'monthly' reference period barring a few big establishments, which have provided annual data from their audited Books of Accounts. ASUSE 2021-22, the first full-fledged survey on ASUSE, has been conducted in Pen-and-Paper Personal Interview (PAPI) mode; whereas ASUSE 2022-23 has been conducted in Computer Assisted Personal Interview (CAPI) mode.

#### 7. Factsheet of ASUSE 2021-22 and ASUSE 2022-23:

7.1 It is worthwhile to mention that the survey period of ASUSE 2021-22, particularly the period April – June, 2021, has been severely impacted by the second wave of the pandemic and, in turn, the survey got hampered to a great extent. As a result, the overall annual aggregate estimates of ASUSE 2021-22 got affected. In this context, please refer to Table 1 which gives contribution of different survey periods (canvassing period), i.e., April - June, 2021, July - September, 2021, October - December, 2021 and January - March, 2022 to the estimated number of establishments and workers.

The key concepts and definitions used in ASUSE including definition of establishment, market establishment, worker, emolument, formal hired worker, informal hired worker, etc. are given in section 8 of this document.

Table 1: Contribution of survey periods to estimated number of establishments and workers in ASUSE 2021-22\*

all-India

Survey period	Estimated number of establishments (in '00)	Estimated number of workers (in '00)		
(1)	(2)	(3)		
April -June, 2021	50,323	85,620		
July - September, 2021	1,73,904	2,84,152		
October - December, 2021	1,80,957	2,96,348		
January - March, 2022	1,91,843	3,12,759		
Total	5,97,027	9,78,879		

<sup>\*</sup> Reference period: April, 2021 – March, 2022

- 7.2 It can be seen from Table 1 that the first quarter of the survey, i.e., April June, 2021 has suffered the most due to the pandemic and yielded very less number of establishments and workers. The overall annual estimates also got affected to a great extent due to this. However, the situation got better from July, 2021 onwards. Hence, it may be important to observe the key estimates of ASUSE 2021-22 for the 3-months period (April, 2021 June, 2021), 9 months period (July, 2021 March, 2022) and the 12-months period (April, 2021 March, 2022).
- 7.3 Key aggregate indicators, such as, number of establishments, number of workers and Gross Value Added (GVA) (in current price) are provided in Table 2 with contribution of different survey periods in respect of ASUSE 2021-22 for 3-months and 9-months period.

Table 2: Contribution of survey periods to estimated number of establishments and workers in ASUSE 2021-22 for 3-months and 9-months period

Parameter	ASUSE 2021-22 (3-months period) (April, 2021 – June, 2021)			ASUSE 2021-22 (9-months period) (July, 2021 – March, 2022)			
	R	U	R+U	R	U	R+U	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	
Number of establishments (in '00)	19,847	30,476	50,323	3,11,907	2,34,797	5,46,704	
Workers (in '00)	29,850	55,770	85,620	4,46,520	4,46,739	8,93,259	
Gross Value Added (GVA)*(in Rs. Crore)	23,150	80,526	1,03,676	4,54,698	7,81,672	12,36,370	

<sup>\*</sup>pertaining to market establishments

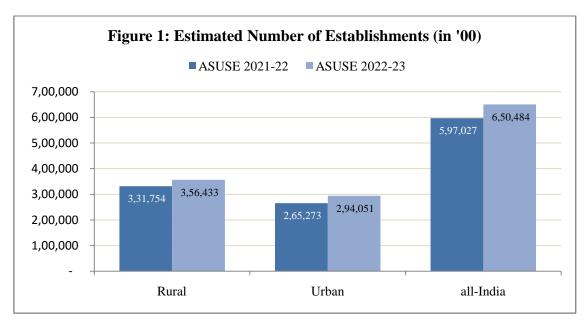
7.4 Annual estimates of key aggregate indicators, such as, number of establishments, number of workers and Gross Value Added (GVA) (in current price) are provided in Table 3. Annualized growth rates are also included in Table 3 to show the growth in ASUSE 2022-23 (October, 2022 – September, 2023) over ASUSE 2021-22 (April, 2021 – March, 2022). For this purpose, Compounded Annual Growth Rate (CAGR) has been used. Moreover, the estimated number of establishments and workers are displayed for each of the sectors graphically in Figure 1 and Figure 2 respectively.

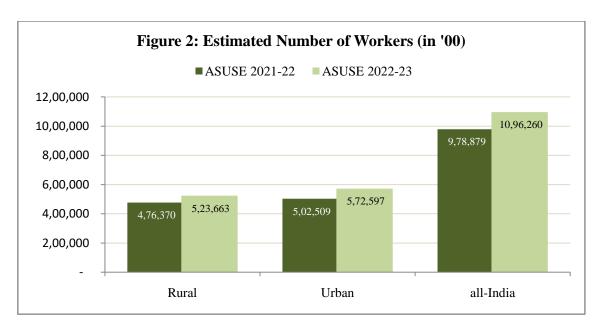
Table 3: Key aggregate estimates of ASUSE 2021-22 and ASUSE 2022-23 (all-India)

Parameter	ASUSE 2021-22 (annual) (April, 2021 – March, 2022)			ASUSE 2022-23 (annual) (October, 2022 – September, 2023)			
	R	R U R+U			U	R+U	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	
Number of	3,31,754	2,65,273	5,97,027	3,56,433	2,94,051	6,50,484	
establishments (in '00)				(4.90%)	(7.11%)	(5.88%)	
Workers	4,76,370	5,02,509	9,78,879	5,23,663	5,72,597	10,96,260	
(in '00)				(6.51%)	(9.09%)	(7.84%)	
Gross Value Added*	4,77,848	8,62,199	13,40,046	5,42,788	9,99,621	15,42,409	
(in Rs. Crore)				(8.87%)	(10.36%)	(9.83%)	

Note: Figures in the parentheses in columns (5), (6) and (7) give the Compounded Annual Growth Rate(CAGR) of ASUSE 2022-23 (Octber, 2022 – September, 2023) over ASUSE 2021-22 (April, 2021 – March, 2022)

<sup>\*</sup>pertaining to market establishments.





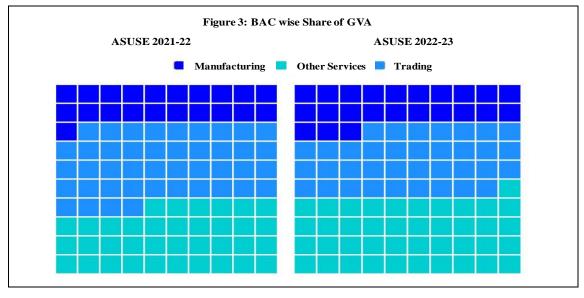
7.5 Further, it may be noted that total number of hired workers during ASUSE 2021-22 and ASUSE 2022-23 have been found to the tune of 2.42 crore (out of total 9.79 crore workers) and 2.95 crore (out of total 10.96 crore workers) respectively. In fact, significant part of these hired workers happens to be informal hired workers, whose count has increased to 2.74 crore in ASUSE 2022-23 in comparison to 2.13 crore in ASUSE 2021-22.

7.6 The estimates of key aggregate indicators at Broad Activity Category Level (BAC) i.e. manufacturing, trade and other services, along-with annualized growth rates are presented in Table 4. In this table, 'M', 'T' and 'S' respectively stand for manufacturing, trade and other services. It is pertinent to mention that ASUSE also covers unincorporated establishments involved in electric power generation, transmission and distribution, which are very few in number and hence, are not tabulated separately. The percentage share of the BACs to the total Gross Value Added (GVA) is depicted in Figure 3 below.

Table 4: Key aggregate estimates of ASUSE 2021-22 and ASUSE 2022-23 at BAC level (all-India)

Parameter	ASUSE 2021-22 (annual) (April, 2021 – March, 2022)			ASUSE 2022-23 (annual) (October, 2022 – September, 2023)			
	M	T	S	M	T	S	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	
Number of	1,72,512	2,25,003	1,99,502	1,78,295	2,25,755	2,46,432	
establishments (in '00)				(2.22%)	(0.22%)	(15.12%)	
Workers	2,79,261	3,68,759	3,30,840	3,06,255	3,90,360	3,99,639	
(in '00)				(6.34%)	(3.87%)	(13.42%)	
Gross Value Added*	2,77,372	5,78,316	4,84,325	3,60,724	5,53,745	6,27,929	
(in Rs. Crore)				(19.14%)	(-2.85%)	(18.90%)	

Note: Figures in the parentheses in columns (5), (6) and (7) give the Compounded Annual Growth Rate(CAGR) of ASUSE 2022-23 (Octber, 2022 – September, 2023) over ASUSE 2021-22 (April, 2021 – March, 2022) \*pertaining to market establishments.



7.7 Different ratio estimates such as, percentage of market establishments, percentage of proprietary and partnership establishments, percentage of hired worker establishments, emoluments (Rs.) per formal hired worker, emoluments (Rs.) per hired worker, Gross Value of Output (GVO) (Rs.) per establishment, Gross Value Added (GVA) (Rs.) per establishment, GVA (Rs.) per worker, have also been computed for ASUSE 2021-22 and ASUSE 2022-23 at all-India as well as at Broad Activity Category level (i.e. manufacturing, trade and other services). For ASUSE 2021-22, these estimates are shown for 3-months period (April, 2021 – June, 2021) and 9-months period (July, 2021 – March, 2022) separately in Table 5 at all-India level. Table 6 provides the annual estimates of these indicators for ASUSE 2021-22 (April, 2021 – March 2022) and ASUSE 2022-23 (October, 2022 – September 2023) at all-India level.

7.8 Further, the key ratio indicators, as mentioned above, are presented for manufacturing (Tables 7 and 8), trade (Tables 9 and 10) and other services (Table 11 and 12) separately.

Table 5: Key indicators of ASUSE 2021-22 for 3-months and 9-months period (all-India)

Parameter	ASUSE 2021-22(3-months period) (i.e.,April,2021 – June,2021)			ASUSE 2021-22(9-months period) (i.e.,July,2021 – March,2022)		
	R	U	R+U	R	U	R+U
(1)	(2)	(3)	(4)	(5)	(6)	(7)
Percentage of Market Establishments	99.77	99.53	99.63	99.62	99.56	99.59
Percentage of Proprietary and Partnership Establishments	96.24	98.50	97.61	94.50	98.34	96.15
Percentage of Hired Worker Establishments	6.48	21.36	15.49	7.03	23.32	14.03
Emoluments (Rs.) per Formal Hired Worker	1,90,131	1,72,565	1,75,173	2,93,526	2,40,159	2,57,716
Emoluments (Rs.) per Informal Hired Worker	58,978	1,01,318	92,054	92,728	1,14,191	1,07,683
Emoluments (Rs.) per Hired Worker <sup>@</sup>	76,046	1,16,318	1,07,971	1,19,834	1,31,608	1,28,004
Gross Value of Output (GVO)* (Rs.) per Establishment	1,98,522	4,69,983	3,62,769	2,56,348	5,94,628	4,01,576
GVA (Rs.) per Establishment*(Rs.)	1,16,914	2,65,467	2,06,795	1,46,332	3,34,398	2,27,071
GVA per worker* (Rs.)	78,707	1,46,013	1,22,603	1,02,696	1,76,742	1,39,698

<sup>\*</sup>pertaining to market establishments

Table 6: Key indicators of ASUSE 2021-22(annual) and ASUSE 2022-23 (annual) (all-India)

Parameter	ASUSE 2021-22(annual) (April,2021 – March,2022)			ASUSE 2022-23(annual) (October,2022 – September,2023)		
	R	U	R+U	R	U	R+U
(1)	(2)	(3)	(4)	(5)	(6)	(7)
Percentage of Market Establishments	99.63	99.55	99.60	99.52	99.60	99.56
Percentage of Proprietary and Partnership Establishments	94.61	98.36	96.28	93.26	98.04	95.42
Percentage of Hired Worker Establishments	7.00	23.10	14.15	8.01	23.33	14.94
Emoluments (Rs.) per Formal Hired Worker	2,87,423	2,30,025	2,47,644	2,34,698	2,48,708	2,44,734
Emoluments (Rs.) per Informal Hired Worker	90,651	1,13,000	1,06,381	91,151	1,20,527	1,10,982
Emoluments (Rs.) per Hired Worker <sup>@</sup>	1,17,153	1,30,092	1,26,243	1,03,689	1,34,882	1,24,842
Gross Value of Output (GVO)* (Rs.) per Establishment	2,52,883	5,80,311	3,98,304	2,99,890	6,61,407	4,63,389
GVA (Rs.) per Establishment*(Rs.)	1,44,570	3,26,480	2,25,362	1,53,016	3,41,298	2,38,168
GVA per worker* (Rs.)	1,01,202	1,73,335	1,38,207	1,04,483	1,75,842	1,41,769

<sup>@</sup>includes employer's contribution to canteen, health clinic, child care centre, etc.

<sup>\*</sup>pertaining to market establishments
@includes employer's contribution to canteen, health clinic, child care centre, etc.

Table 7: Key indicators of ASUSE 2021-22 for 3-months and 9-months period (Manufacturing)

Parameter	ASUSE 2021-22(3-months period) (i.e.,April,2021 – June,2021)			ASUSE 2021-22(9-months period) (i.e.,July,2021 – March,2022)		
	R	U	R+U	R	U	R+U
(1)	(2)	(3)	(4)	(5)	(6)	(7)
Percentage of Market	99.99	100.00	99.99	100.00	100.00	100.00
Establishments						
Percentage of Proprietary and	99.99	99.97	99.98	99.98	99.97	99.98
Partnership Establishments						
Percentage of Hired Worker	3.59	18.48	11.62	5.61	20.67	11.07
Establishments						
Emoluments (Rs.) per Formal	1,49,312	1,56,853	1,56,407	1,22,664	1,22,114	1,22,303
Hired Worker						
Emoluments (Rs.) per Informal	58,156	91,491	83,961	95,230	1,14,266	1,07,338
Hired Worker						
Emoluments (Rs.) per Hired	63,351	1,04,201	95,875	98,666	1,17,564	1,10,698
Worker <sup>@</sup>						
Gross Value of Output (GVO)*	1,73,401	5,10,323	3,54,993	2,65,959	7,38,245	4,37,371
(Rs.) per Establishment						
GVA (Rs.) per	77,102	1,98,866	1,42,729	1,05,264	2,63,186	1,62,581
Establishment*(Rs.)						
GVA per worker* (Rs.)	53,693	1,07,090	85,832	72,583	1,38,727	1,00,828

<sup>\*</sup>pertaining to market establishments

Table 8: Key indicators of ASUSE 2021-22(annual) and ASUSE 2022-23 (annual) (Manufacturing)

Parameter		SE 2021-22(an			SE 2022-23(a	<i>O</i> ,
	(April,2021 – March,2022)			(October,2022 – September,2023)		
	R	U	R+U	R	U	R+U
(1)	(2)	(3)	(4)	(5)	(6)	(7)
Percentage of Market Establishments	100.00	100.00	100.00	100.00	100.00	100.00
Percentage of Proprietary and Partnership Establishments	99.99	99.97	99.98	99.97	99.98	99.97
Percentage of Hired Worker Establishments	5.47	20.38	11.12	6.93	21.45	12.72
Emoluments (Rs.) per Formal Hired Worker	1,24,532	1,35,511	1,32,688	2,32,456	1,78,666	1,90,927
Emoluments (Rs.) per Informal Hired Worker	93,300	1,12,051	1,05,438	92,580	1,24,001	1,11,150
Emoluments (Rs.) per Hired Worker <sup>@</sup>	96,809	1,16,093	1,09,364	96,663	1,29,454	1,16,154
Gross Value of Output (GVO)* (Rs.) per Establishment	2,59,750	7,08,939	4,29,925	3,70,728	9,28,752	5,93,180
GVA (Rs.) per Establishment*(Rs.)	1,03,375	2,54,916	1,60,787	1,31,637	3,08,953	2,02,323
GVA per worker* (Rs.)	71,328	1,34,735	99,434	84,731	1,57,210	1,17,788

<sup>\*</sup>pertaining to market establishments

 $<sup>@</sup>includes\ employer's\ contribution\ to\ canteen,\ health\ clinic,\ child\ care\ centre,\ etc.$ 

<sup>@</sup>includes employer's contribution to canteen, health clinic, child care centre, etc.

Table 9: Key indicators of ASUSE 2021-22 for 3-months and 9-months period (Trade)

Parameter		021-22(3-mont) pril,2021 – Jun		ASUSE 2021-22(9-months period) (i.e.,July,2021 – March,2022)		
	R	U	R+U	R	U	R+U
(1)	(2)	(3)	(4)	(5)	(6)	(7)
Percentage of Market Establishments	100.00	100.00	100.00	100.00	99.99	99.99
Percentage of Proprietary and Partnership Establishments	99.86	99.94	99.91	99.76	99.95	99.85
Percentage of Hired Worker Establishments	6.84	23.13	16.87	6.30	25.37	15.29
Emoluments (Rs.) per Formal Hired Worker	1,40,974	99,419	1,03,459	1,33,325	2,08,152	2,00,231
Emoluments (Rs.) per Informal Hired Worker	66,478	1,01,623	96,504	95,356	1,12,194	1,08,655
Emoluments (Rs.) per Hired Worker <sup>®</sup>	71,692	1,03,865	99,298	99,110	1,21,082	1,16,574
Gross Value of Output (GVO)* (Rs.) per Establishment	1,72,903	3,74,459	2,97,038	1,89,174	4,68,601	3,20,963
GVA (Rs.) per Establishment*(Rs.)	1,39,302	3,05,964	2,41,946	1,54,599	3,74,724	2,58,419
GVA per worker* (Rs.)	93,260	1,72,650	1,45,296	1,07,193	2,02,106	1,57,911

<sup>\*</sup>pertaining to market establishments

Table 10: Key indicators of ASUSE 2021-22(annual) and ASUSE 2022-23 (annual) (Trade)

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Parameter		SE 2021-22(an			SE 2022-23(a	· · · · · · · · · · · · · · · · · · ·			
	(April,2021 – March,2022)			(October,2022 – September,2023)					
	R	U	R+U	R	U	R+U			
(1)	(2)	(3)	(4)	(5)	(6)	(7)			
Percentage of Market	100.00	99.99	100.00	100.00	100.00	100.00			
Establishments									
Percentage of Proprietary and	99.77	99.95	99.86	99.77	99.94	99.85			
Partnership Establishments									
Percentage of Hired Worker	6.33	25.13	15.42	7.25	25.44	16.13			
Establishments									
Emoluments (Rs.) per Formal	1,34,242	1,93,984	1,87,726	1,65,858	1,89,625	1,86,652			
Hired Worker									
Emoluments (Rs.) per Informal	93,645	1,11,248	1,07,643	92,823	1,15,122	1,10,217			
Hired Worker									
Emoluments (Rs.) per Hired	97,441	1,19,501	1,15,095	97,470	1,22,241	1,16,864			
Worker <sup>@</sup>									
Gross Value of Output (GVO)*	1,88,158	4,58,550	3,18,957	2,03,834	4,56,454	3,27,096			
(Rs.) per Establishment									
GVA (Rs.) per	1,53,645	3,67,383	2,57,038	1,54,419	3,40,653	2,45,288			
Establishment*(Rs.)									
GVA per worker* (Rs.)	1,06,295	1,99,086	1,56,836	99,227	1,78,296	1,41,857			

<sup>\*</sup>pertaining to market establishments

<sup>@</sup>includes employer's contribution to canteen, health clinic, child care centre, etc.

<sup>@</sup>includes employer's contribution to canteen, health clinic, child care centre, etc.

Table 11: Key indicators of ASUSE 2021-22 for 3-months and 9-months period (Other Service)

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Parameter		021-22(3-month			021-22(9-mon	/			
	(1.e.,A)	oril,2021 – June	2021)	(i.e.,July,2021 – March,2022)					
	R	U	R+U	R	U	R+U			
(1)	(2)	(3)	(4)	(5)	(6)	(7)			
Percentage of Market	99.16	98.64	98.82	98.86	98.72	98.80			
Establishments									
Percentage of Proprietary and	86.41	95.70	92.53	83.63	95.25	88.73			
Partnership Establishments									
Percentage of Hired Worker	9.85	21.69	17.65	9.19	22.73	15.13			
Establishments									
Emoluments (Rs.) per Formal	1,99,666	1,95,551	1,96,330	3,14,817	2,57,639	2,78,356			
Hired Worker									
Emoluments (Rs.) per Informal	56,277	1,08,417	94,252	89,374	1,16,037	1,07,148			
Hired Worker									
Emoluments (Rs.) per Hired	83,994	1,33,579	1,21,092	1,41,919	1,48,271	1,46,115			
Worker <sup>@</sup>									
Gross Value of Output (GVO)*	2,66,774	5,44,748	4,49,604	3,18,745	6,45,439	4,62,045			
(Rs.) per Establishment									
GVA (Rs.) per	1,40,010	2,74,110	2,28,211	1,77,805	3,36,075	2,47,228			
Establishment*(Rs.)									
GVA per worker* (Rs.)	90,886	1,49,120	1,31,436	1,28,704	1,73,719	1,52,224			

<sup>\*</sup>pertaining to market establishments

Table 12: Key indicators of ASUSE 2021-22(annual) and ASUSE 2022-23 (annual) (Other Service)

Parameter		SE 2021-22(an 1,2021 – March		ASUSE 2022-23(annual) (October,2022 – September,2023)			
	R	U	R+U	R	U	R+U	
(1)	(2)	(3)	(4)	(5)	(6)	(7)	
Percentage of Market Establishments	98.88	98.71	98.80	98.72	98.97	98.84	
Percentage of Proprietary and Partnership Establishments	83.77	95.30	89.03	82.25	94.96	88.07	
Percentage of Hired Worker Establishments	9.22	22.61	15.33	9.55	22.44	15.45	
Emoluments (Rs.) per Formal Hired Worker	3,08,468	2,49,921	2,70,117	2,38,406	2,65,190	2,56,919	
Emoluments (Rs.) per Informal Hired Worker	87,051	1,15,337	1,06,055	89,200	1,22,256	1,11,337	
Emoluments (Rs.) per Hired Worker <sup>@</sup>	1,38,045	1,46,822	1,43,911	1,11,448	1,46,069	1,34,732	
Gross Value of Output (GVO)* (Rs.) per Establishment	3,16,144	6,33,889	4,61,056	3,26,493	6,93,414	4,94,701	
GVA (Rs.) per Establishment*(Rs.)	1,75,913	3,28,967	2,45,716	1,69,164	3,62,519	2,57,804	
GVA per worker* (Rs.)	1,26,606	1,71,022	1,50,466	1,28,962	1,85,396	1,60,446	

<sup>\*</sup>pertaining to market establishments

<sup>@</sup>includes employer's contribution to canteen, health clinic, child care centre, etc.

<sup>@</sup>includes employer's contribution to canteen, health clinic, child care centre, etc.

#### 8. Some Key Concepts and Definitions used in ASUSE

- **8.1 Enterprise**: An institutional unit in its capacity as a producer of goods and services is known as an enterprise. An enterprise is an economic transactor with autonomy in respect of financial and investment decision-making, as well as authority and responsibility for allocating resources for the production of goods and services. It may be engaged in one or more economic activities at one or more locations. It may be noted that unincorporated enterprises owned by households, all of whose output is intended for final consumption or gross fixed capital formation by those households is outside the coverage of the definition of enterprises used in this survey.
- **8.2 Establishment**: An establishment is an enterprise or part of an enterprise, that is situated in a single location and in which either only a single productive activity is carried out or in which the principal productive activity accounts for the most of the value added. The enterprise and the establishment are the same for single-establishment firms. The unit of enquiry of the ASUSE is an Establishment and not the Enterprise.
- **8.3 Non-agricultural establishment**: All establishments covered under Sections 'C' to 'U' of NIC-2008 are "non-agricultural establishments". However, for the purpose of this survey Sections 'C' to 'S' of NIC-2008 have been considered.
- **8.4 Unincorporated non-agricultural establishments**: Non-agricultural establishments which are not incorporated (i.e., neither registered under Companies Act, 1956 nor under Companies Act, 2013).
- **8.5 Manufacturing Establishment**: A manufacturing establishment is a unit engaged in the physical or chemical transformation of materials, substances or components into new products. It will also cover units working for other concerns on materials supplied by them. This will also include those units which are primarily engaged in providing manufacturing services such as maintenance and repair of industrial, commercial and similar machinery and equipment.
- **8.6 Trading Establishment**: A trading establishment is a unit engaged in trade. Trade is defined to be an act of purchase of goods and their disposal by way of sale without any intermediate physical transformation of the goods. The activities of intermediaries who do not actually purchase or sell goods but only arrange their purchase and sale and earn remuneration by way of brokerage and commission will also be treated as trade.
- **8.7 Other Service Establishment**: A servicing establishment or service sector establishment is engaged in activities carried out for the benefit of a consuming unit. Such consuming units could be individuals or other institutional units. Activities of service establishments typically results in changes in the condition of consuming units when such activities are realized by the consuming unit on demand. Some examples of changes that a producer of service brings about in the condition of consumers of service are:
  - a) Changes in the condition of consumer's goods: the producer works directly on goods owned by the consumer by transporting, cleaning, repairing or otherwise transforming them:

- b) Changes in the physical condition of persons: the producer transports the persons, provides them with accommodation, provides them with medical or surgical treatments, improves their appearance etc.;
- c) Changes in the mental condition of persons: the producer provides education, information, advice, entertainment or similar services;
- d) Changes in the general economic state of the institutional unit itself: the producer provides insurance, financial intermediation, protection, guarantees, etc.
- **8.8 Proprietary establishment**: When an individual is the sole owner of an establishment, it is called a proprietary establishment.
- **8.9 Partnership establishment**: Partnership is defined as the 'relation between persons who have agreed to share the profits of a business carried out by all or any one of them acting for all'. There may be two or more owners, belonging to the same or different households, on a partnership basis, with or without formal agreement (where there is a tacit understanding about the distribution of profits among the so-called partners).
- **8.10 Market establishment**: Market establishment is one which provides most of its produced goods and/or services at an economically significant price.
- **8.11 Worker**: Worker is defined as persons working within the premises of the establishment who are in the payroll of the establishment as well as the working owners and unpaid family members who help in the entrepreneurial activity. The helpers, apprentices, interns engaged by the establishment will also be treated as worker. The worker may serve the establishment in any capacity primary or supervisory.
- **8.12 Formal Hired Worker**: A formal hired worker is one who is eligible for paid leave and also eligible for social security benefits like provident fund, ESIC, health insurance, etc. provided by the employer.
- **8.13 Informal Hired Worker**: An informal hired worker is not eligible for paid leave and/or not eligible for social security benefits like provident fund, ESIC, health insurance, etc. provided by the employer.
- **8.14 Emoluments**: Emoluments include regular payments made by establishments to the individual workers (including working owners, if any) such as salary / wages, bonus etc. either in cash or in kind or both. It also includes employer's contribution to ESIC fund, provident fund, and other social security benefits. There may be other type of payments like canteen facility, health care facility, recreation club facility, etc. which are paid in kind to a group or to all the workers of the establishment. All such payments, whether individual payments or payments made to a group, are considered as emoluments.
- **8.15** Gross Value Addition (GVA): GVA is calculated by subtracting intermediate consumption (input) from the gross value of output.
- **8.16 Hired Worker Establishment (HWE)**: An establishment which has employed at least one hired worker on a fairly regular basis<sup>1</sup> is termed as hired worker establishment.

<sup>1&</sup>quot;fairly regular basis" means the major part of the period when operation(s) of an establishment are carried out during a reference period.